

TAX STARTUP EPMI



AUDIT QUALITY

**Tax Optimization and Support  
in Accounting for Startups and SMEs**

# AQ TAX

QUALIFIED PROFESSIONALS FOR ACCOUNTING  
AND TAX CONSULTANCY

**AQ TAX S.R.L.** is a tax consultancy company **founded in Milan**. For over a decade, we've been assisting Italian and multinational companies in **tax, corporate, and internationalization matters**.

Our staff of qualified professionals offers tailor-made services to companies of all sizes – **especially innovative startups, SMEs, and foreign clients**.

**AQ TAX IS PART  
OF THE AUDIT QUALITY GROUP**





# OUR SERVICES

## TAILOR-MADE SOLUTIONS FOR YOUR BUSINESS

We strive to build a dedicated working relationship with our clients by tending to their specific needs. Our team is highly qualified in legal, financial, and managerial matters, and ready to help you find the best way to support and develop your business – following you each step of the way and assisting you in overcoming any crises. AQ TAX supports companies of all sizes and sectors with **professional services in tax, fiscal, and corporate consultancy** – and especially innovative startups, SMEs, and foreign companies.

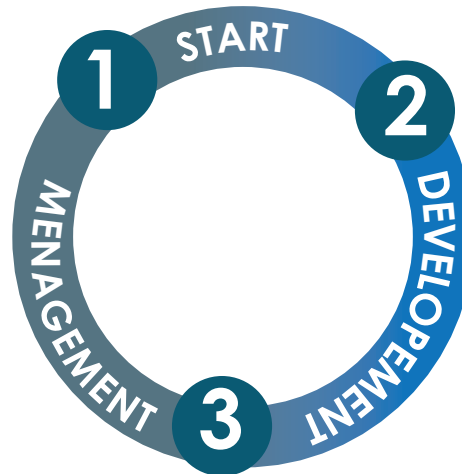
INNOVATIVE STARTUPS

SMES AND HOLDINGS

FOREIGN CLIENTS

## SERVICES FOR INNOVATIVE STARTUPS

We support innovative startups at every stage of progression: from the initial idea to market validation, from **drafting the business plan to seeking financing**, from **incorporation** of the company to **expansion**. We offer **comprehensive consultancy** on strategy, administration, tax, and finance. We help startups **access incentives** and public grants. We guide them in selecting strategic partners and private investors. We support them in **team development** and **expansion** into global markets. We strive every step of the way to assist them with our integrated expertise and ensure growth and success.



### START

Specialized consultants for integrated service and consolidated frameworks. From **initial guidance to business model analysis and development**:

- FEASIBILITY ANALYSIS
- CREATION OF A BUSINESS PLAN
- SUPPORT FOR CHOOSING THE MOST SUITABLE LEGAL FORM
- COMPLIANCE FOR DIGITAL INCORPORATION
- LEGAL, TAX, AND CORPORATE CONSULTANCY
- ACCESS TO FACILITATED FINANCING AND INNOVATION FUNDS
- SUPPORT FOR STRATEGIC PARTNERSHIPS AND BUSINESS ALLIANCES

## DEVELOPMENT

Constant assistance in guiding startups towards **economic growth and expansion**:

- FINDING INVESTORS IN LINE WITH EACH ENTREPRENEURIAL PROJECT
- CONSULTANCY: FROM ANALYSING FINANCIAL NEEDS TO NEGOTIATING EACH PHASE OF A STARTUP – FROM EVALUATION TO TERMS OF INVESTMENT
- INTERNATIONALIZATION:
  - ~ constant support – from market analysis to selection of commercial partners, from consultancy on the most effective marketing, sales, and logistical strategies to the management of legal, fiscal, customs, and currency compliance.
- FINANCING:
  - ~ We offer specialized consultancy to identify the best financing opportunities and manage the entire process of applying, obtaining, and reporting funds.
- STARTUP TEAM:
  - ~ We are experts in identifying the profiles required for technical and managerial workforces, as well as the best strategies for retaining personnel and employer branding.

## MANAGEMENT

Comprehensive consultancy on accounting and management of balance sheets, taxes and fiscal affairs, management control, as well as exceptional operations:

- BUSINESS CONSULTANCY:
  - ~ From corporate strategy and financial planning, to crisis management.
- ACCOUNTING AND BALANCE SHEETS:
  - ~ Accounting, preparing balance sheets, and tax compliance.
- TAX PLANNING:
  - ~ Tax planning, income tax returns, and consultancy on current tax regulations.
- MANAGEMENT CONTROL:
  - ~ We offer digital tools for management control.
  - ~ Support for integrating internal business intelligence processes.
  - ~ Assistance in reporting several business functions.
  - ~ Support in optimizing short-term, long-term, and emergency liquidity management.

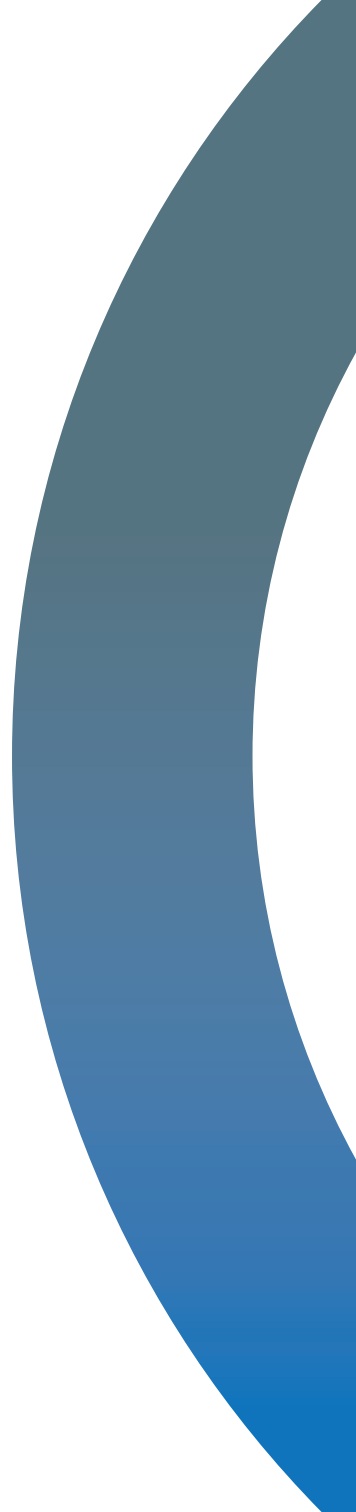




- ~ Support for monitoring of KPIs for the business crisis code.
- ~ Assistance and constant support for management control activities.
- ~ Development of a strategy for the use of liquidity to overcome the emergency phase, and seize new economic and industrial opportunities.

## EXCEPTIONAL OPERATIONS

- BUSINESS EVALUATION:
  - ~ Analysis of the company's value or stakes involved.
  
- DUE DILIGENCE:
  - ~ Preliminary assessment covering accounting, legal, and tax aspects before starting operations.
  
- NEGOTIATION AND CLOSURE:
  - ~ Assistance in negotiating and formalizing an operation.











## SERVICES FOR SMES AND HOLDINGS

Here at AQ TAX, we are passionate about supporting Italian SMEs and financial and industrial holdings - offering our extensive experience to provide **high-quality accounting and tax assistance services**. Our mission is to guide client companies towards the best optimization of taxes – with an eye towards quality at all times.

- ACCOUNTING SERVICES
- TAX SERVICES
- CORPORATE CONSULTANCY
- EXCEPTIONAL OPERATIONS
- BUSINESS VALUATIONS
- MANAGEMENT CONTROL
- FAMILIES





## SERVICES FOR FOREIGN CLIENTS

AQ TAX is a **reference point for international companies interested in investing and developing projects on the Italian territory**. We boast among our clients major Anglo-Saxon, French, Swiss, and American international groups. The consultancy we offer refers to a range of activities including:

- FORMING OF SUBSIDIARIES
- APPOINTMENT OF A TAX REPRESENTATIVE FOR VAT PURPOSES IN ITALY (BOTH FOR EU RESIDENTS AND NON-EU RESIDENTS)
- CONSULTANCY ON INTERNATIONAL TAXATION
- CONSULTANCY ON EXCEPTIONAL OPERATIONS (ACQUISITIONS, MERGERS, DUE DILIGENCE, ETC.)
- REPORTING FOR MANAGEMENT CONTROL OF SUBSIDIARIES

We also **provide assistance to Italian clients interested in processes of internationalization** - such as identifying and expanding into foreign markets.



## THE PARTNERS



### PIETRO UNGARI

After graduating in Economics at the Catholic University of the Sacred Heart in Milan, I trained in important audit firms and professional studios, receiving my **Chartered Accountant and Certified Public Accountant qualifications**. At AQ TAX, I **specialize in direct taxes, balance sheets, business evaluations, negotiations for exceptional operations and deals**, as well as in supporting companies in financial management. As a consultant for some major Milanese professional studios, I also deal with opinions **on civil and tax matters, as well as Due Diligence and Internal Management Control**.

### THOMAS CARMINE

After graduating in Business Administration from the LIUC University of Castellanza (VA), I trained in important audit firms, receiving **Chartered Accountant and Certified Public Accountant qualifications**. Since 2016, I have also been involved in financial consultancy, where I worked with leading credit institutions. I am a qualified and registered Financial Consultant. At AQ TAX, I specialize in **preparing balance sheets, accounting control and auditing, drafting industrial plans, asset analysis, and defining strategies aimed at protecting assets and the generational transfer of wealth**.





## TRAINING AND EVENTS

We support companies every step of the way, as an opportunity to engage in professional conversations. Training is an essential tool to further this goal.

**We offer our experience to companies by means of targeted educational paths.** As teachers, we participate in courses, conferences, seminars, and workshops with an operational approach and a multidisciplinary approach in the areas of **Financial Statements, VAT, Direct Taxes, and Management Control.**

In this way, **training becomes a valuable tool for acquiring new work skills,** updating regulatory changes, interacting with experienced professional figures, but also getting to know other business realities and developing new professional relationships.





**AQ TAX S.R.L.**  
Via Alberico Albricci, 8 • 20122 Milan  
Tel. +39 02 45075287 • [info@auditquality.net](mailto:info@auditquality.net)  
[www.aqtax.net](http://www.aqtax.net)